

# Consilink Secures PHI and Saves \$200,000 Annually on User Activity Monitoring



Customer  
Consilink

Industry  
Technology

Website  
[www.consilink.com](http://www.consilink.com)

Netwrix Auditor Application  
Netwrix Auditor for Active Directory, SQL Server, Exchange, Windows File Servers, SharePoint

**Customer Profile**  
Consilink is an innovative company based in Chicago, Illinois. Its cloud-hosted Consilink Analytical Platform analyzes patient data, such as claims records, across various platforms and delivers actionable insight for care coordination, and population health management. With this data at hand, hospitals and other healthcare providers can identify higher risk patients, even those that have never used insurance and are out of the healthcare network, which enables caregivers to make better decisions and offer prevention services, regardless of where and why the patient is receiving care.

## THE CHALLENGE

Because Consilink works with hospitals and clinics that fall under HIPAA compliance, it needed a way to secure protected health information (PHI). In order to establish itself as a trusted partner for healthcare providers and successfully pass potential future audits, the company looked for a solution to keep a close watch on user activity in Active Directory, SQL Server, Exchange, Windows file servers and SharePoint. Failure to ensure security of PHI could result in reputational damage, loss of customer loyalty or even being put out of business due to significant fines for non-compliance.

## NETWRIX SOLUTION

Victor Low, Director of Infrastructure and Operations at Consilink, wanted a solution that would automate monitoring and reporting tasks. He chose Netwrix Auditor because of its predefined compliance reports mapped to HIPAA requirements. This enabled his IT team to keep tabs on user activity across the environment to ensure no potentially risky activity goes unnoticed, as well as be ready for external audits at any time.

**Controlling all activity across the infrastructure.** Netwrix Auditor's daily reports and Interactive Search feature enable the IT team to maintain full control over changes and data access across the entire infrastructure, including SharePoint. SharePoint contains the lion's share of the business-critical data and is used by Consilink's customers to get all the analytics. Hence, it is crucial to make sure that this data is not overexposed and each customer has access to his or her data only. "If at any point I need to know who accessed or modified a file, I am able to easily get this information from Netwrix Auditor, unlike it was with SharePoint native tools," Low says.

**Successfully passing external audits.** Consilink does not have to pass any regular compliance audits yet, but because the company deals with PHI, it expects that external audits will be required to prove HIPAA compliance. With Netwrix Auditor, the IT team can easily retrieve required data on logon activity, access permissions or modifications of files and databases to prove to auditors that access to internal assets and customers' sensitive data is limited and all user activity is carefully monitored.

**Efficient and cost-effective operations.** As a start-up, Consilink had limited financial and labor resources to devote to tracking changes across its complex infrastructure, which made Netwrix Auditor an especially wise choice. It has significantly reduced time the team must spend on daily user activity monitoring. Additionally, the product supports the company's fast growth and satisfies Low with how it works in a larger environment, ensure it will remain a valuable investment for the long term.

## KEY BENEFITS

- Robust PHI security
- Continuous HIPAA compliance
- Cost-effective long-term investment

[Learn more about Netwrix Auditor](#)

*Two years back we were a small start-up with little capital and could not hire 5-6 additional specialists to monitor all the activity in Active Directory, SQL Server, Exchange, Windows file servers and SharePoint. Now with Netwrix Auditor, daily auditing is running on its own. I hardly touch the platform, because I automatically get reports every day. I save at least \$200,000 per year and also can sleep well at night. It is a dream of any IT person.*

**Victor Low,**  
**Director of IT Infrastructure**  
**and Operations,**  
**Consilink**